



# MSME SPARK 3.0

## Aerospace & Defence Manufacturing

Friday, May 8, 2026 at 9.30 am  
Taj Deccan, Hyderabad



### ABOUT MSME SPARK 3.0

India's aspiration to become a developed nation by 2047 rests not only on social and economic transformation but also on the strength of its strategic capabilities. Among these, the defence industrial base occupies a pivotal role. For far too long, the country's defence manufacturing ecosystem has remained constrained by restrictive policies, resulting in limited private participation and excessive reliance on imports.

### Key Sessions

- ✓ Setting the Trajectory
- ✓ Defence Offset Policy & Procurement Opportunities
- ✓ Financial Runway: Schemes, Incentives & Capital Access
- ✓ From Vision to Victory - Journey of successful MSMEs in the defence & aerospace market

### KEY TAKEAWAYS

- ✓ Understand India's Defence Offset Policy
- ✓ Requirements for MSMEs to register as offset partners
- ✓ Direct procurement briefings from PSUs and CPSUs
- ✓ Navigate government schemes:
- ✓ Access financing pathways- SIDBI credit lines, invoice discounting, etc.
- ✓ Learn from successful entrepreneurs
- ✓ Network with PSU procurement heads, policymakers, investors, and peer MSMEs

### WHO CAN ATTEND

- ✓ MSME manufacturers in precision engineering, electronics
- ✓ Entrepreneurs & startups exploring defence, aerospace
- ✓ Existing defence vendors seeking to expand their PSU partnerships
- ✓ Banking & financial institutions
- ✓ Technology providers, R&D firms and innovation-driven SMEs
- ✓ Policy professionals, government officials

#### Delegate Fee (+18% GST)

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