



The Federation of Telangana
Chambers of Commerce and Industry

Certificate Program in Export & Import Management

**CURRENT GEOPOLITICAL SCENARIO &
CHANGING GLOBAL TRADE PATTERNS**

25th April & 9th, 23rd May, 2026 (3.00 pm to 6.00 pm)
26th Apr & 3rd, 10th, 17th May, 2026 (10.00 am to 1.00 pm)
at FTCCI Pokarna Skill Center, FTCCI, Hyderabad



A comprehensive, industry-oriented program designed to provide end-to-end knowledge of international trade, equipping participants with practical insights into exports, imports, documentation, compliance, finance.

KEY LEARNING MODULES

Foundation of International Trade

Basic Definitions & Inaugural Session,
Introduction to International Trade,
Fundamentals of Import &
Export Processes

Trade Finance & Payment Systems

Pre-shipment & Post-shipment Credit,
Export Financing Mechanisms
Payment Systems: Letter of Credit (LC)
ESCROW & UCP 600 Guidelines

Regulatory Framework & Compliance

Foreign Trade Policy & FEMA, Do's &
Don'ts in Exports & Imports, Customs
Clearance: Process & Documentation
Classification & Valuation

Logistics & Global Trade Practices

Shipping & Export Documentation,
Export Promotion Schemes,
INCOTERMS 2020

Risk, Insurance & Forex Management

ECGC & Export Credit Insurance,
Foreign Exchange Fundamentals
Risk Management in Forex,
Hedging & Forward Contracts

Taxation & Practical Applications

GST in Export & Import,
Case Studies & Risk Management

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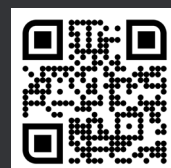
Who Should Attend

- ▶ Entrepreneurs & MSMEs
- ▶ Exporters & Importers
- ▶ Professionals & Students
- ▶ Business Owners & Trade Aspirants

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Program Highlights

- ▶ Hybrid Learning (Online + Offline), weekends Only
- ▶ Industry Experts & Practitioners
- ▶ Certification on Completion



Click/Scan
to Register

Course Fee : (plus GST @ 18%)

Rs.10,000/- Members
Rs 12,000/- For Non Member

(Fee includes Course Material,
Lunch & Refreshments)

Cheque / DD : in favour of "FTCCI" payable at Hyderabad.
For Neft / RTGS : SBI, Bazarghat (Br), Hyderabad
Account No. 10005356049 IFSC : SBIN0005893
GST : 36AAFCT2444K1Z6 GPay : 8008579630@SBI

RSVP : Ms. Reena Rao : Ph: 8688400904 | E-mail : training@ftcci.in