EXCELLENCE IN ALL ROUND PERFORMANCE
(The Amancherla Ramamurthy Silver Rolling Trophy - Instituted by VBC Industries Ltd., Hyderabad)

QUESTIONNAIRE

PART - I

1. Name and Address of the Industry/organization with Tel. and Fax Nos. and E-mail.

   Name of the person to be contacted :

2. Location and addresses of manufacturing units/branches in Telangana :

3. Nature of activity - manufacturing/service/export :

4. Whether Large/Medium/MSE :

5. Whether Public Sector Co. (Central or State), Public or Private Limited Co., Partnership or Proprietary Co. :

6. Registration No. given by Commissioner of Industries, Govt. of Telangana/erstwhile AP or Govt. of India :

7. i) Connected power load :

   ii) Stand-by generation capacity :

   iii) Bought out power if any :
8. Particulars of production in the above units in QTY product-wise with corresponding installed capacity for the past 3 years:

9. Particulars of turnover in value (Rupees) of the unit(s) for the past 3 years:

10. No. of employees working in the unit(s) workmen, supervisory, admin. sales and purchase, others:

11. Capital structure of the Company/unit(s):

12. Enclose Balance Sheet & Profit and Loss Account for the past 3 years:

13. Work out the following ratios pertaining to performance for the past 3 years:
   (i) turnover to capital employed:
   (ii) gross profit to capital employed:
   (iii) return on capital employed:
   
   (for proper inter-firm comparison capital employed is to be taken as the investment on gross fixed assets plus net current assets)

14. Give a brief write-up about the Company since inception highlighting important milestones:

15. Mention any Awards received earlier from any organisation/institution explaining the achievements meriting the Award(s) including from FTCCI/FTAPCCI/FAPCCI:
16. Do you have any objection to the Jury to visit your Unit/Organisation or reference checks, if they so desire.

PART-II

1. i) Indicate capacity utilisation, growth, capital employed and diversification achieved for the past 3 financial year : 

ii) Indicate the new units established with their location, date of commencement of production, capacities and capital employed : 

iii) Indicate the diversification and new lines of manufacture started in the present units and their details as per item (ii) above : 

iv) Indicate the nature of assistance provided to other entrepreneurs to establish new manufacturing units in Telangana and/or diversification with details as above : 

v) The role of new units and diversification where applicable etc. in industrialization of under developed areas, creation of employment and exports : 

vi) Employment Generation : 

2. Indicate quality improvements achieved : 

3. Any quality control certificates like ISO or equivalent have been obtained :
4. Indicate productivity improvements achieved during the past three years. Please see note in regard to assessment of productivity.

5. Indicate contributions made in the following areas:
   i) Workers welfare including family welfare
   ii) Pollution Control
   iii) Rural Development
   iv) Ancillarisation with particular reference to encouragement given to local entrepreneurs
   v) Track record in regard to industrial relations with special reference to mandays lost due to strikes/lock-outs and other disputes, if any.

6. Any in-house R&D unit and if so its contribution to the company’s performance.

7. Details of export performance and import substitution, if any.

8. Detail out plans for further expansion/diversification and by when it is envisaged to achieve the same.
9. Please give a brief write-up to explain why you consider yourself suitable for this Award in terms of achievement upto now and prospects of continued maintenance of the same.

Signature and Designation with Official Seal